

D & A Building Services opens Dallas office

One of the nation's largest Hispanic-owned companies opens Dallas office, its first west of the Mississippi.

LONGWOOD, Fla., February 25, 2009 — Florida-based D & A Building Services Inc., one of Central Florida's largest janitorial/commercial cleaning company and one of the nation's largest Hispanic-owned businesses, has opened an office in Plano to serve the Dallas-Ft. Worth area. D & A has snagged **four contracts worth \$100,000** since establishing its office in January with the Texas Department of Transportation, City of Huntsville, Garland Independent School District and the Marriott Hotel at Legacy Town Center. According to D & A founder and President, **Al Sarabasa Jr.**, the Company has already identified an estimated **\$1.5 million worth of work to pursue** in 2009 in the Dallas area, which will require hiring 225 people to fill positions as cleaning specialists, lead personnel and area managers.

Sarabasa, who has historically used recessionary periods as opportunities to add client services or expand into new areas, seized the opportunity to expand to Texas when it arose in an unexpected way. (Editor: See expansion history below)

Antonio Espinel, employed at D & A's Central Florida office for the past five years, was relocated and promoted to Texas Branch Manager. Espinel actually tendered his resignation in late 2008 to follow his wife to Dallas for a teaching position with the Dallas Independent School District. Sarabasa, not wanting to lose a seasoned employee, suggested that he and Espinel explore the feasibility of the Dallas market.

"Our three-month investigation of the Dallas market made it clear to me that this expansion would be successful," said Sarabasa.